

# CHAPTERWISE WEIGHTAGE

## CS PROFESSIONAL

### SMCF

### AMIT TALDA MENTORSHIP

	<b>DEC 2025</b>	<b>JUNE 2025</b>	<b>DEC 2024</b>	<b>JUNE 2024</b>
Lesson 1 Introduction to Strategic Management	10	10	5	25
Lesson 2 Analyzing the External and Internal Environment	10	10	0	5
Lesson 3 Business Policy and Formulation of Functional Strategy	10	10	21	5
Lesson 4 Strategic Analysis and Planning	10	10	27	10
Lesson 5 Competitive Positioning	5	10	2	5
Lesson 6 Managing the Multi-Business Firm and Analyzing Strategic Edge	15	10	5	10
	<b>60</b>	<b>60</b>	<b>60</b>	<b>60</b>
Lesson 7: Sources of Corporate Funding	6	0	6	5
Lesson 8 Raising of Funds from Equity	5	20	15	20
Lesson 9 Real Estate Investment Trusts	5	0	3	0
Lesson 10 Infrastructure Investment Trusts		5	0	5
Lesson 11 Raising of Funds – Private Funding	5	10	3	10
Lesson 12 Raising of Funds – Non-Fund Based	5	5	15	5
Lesson 13 An Overview on Listing and Issuance of Securities in IFSC	0	5	0	5
Lesson 14 Raising of Funds from Debt and Procedural Aspects	31	20	18	15
Lesson 15 Foreign Funding – Institutions	0	0	5	0
Lesson 16 Foreign Funding – Instruments, Laws and Procedures	5	5	5	5
Lesson 17 Role of Intermediaries in Fund Raising	5	5	0	5
Lesson 18 Project Evaluation	8	0	5	0
	<b>75</b>	<b>75</b>	<b>75</b>	<b>75</b>
	<b>135</b>	<b>135</b>	<b>135</b>	<b>135</b>